

Audio/Video | Lighting/Shade Control | Home Automation | Networking



New York | Florida | California





## Who We Are

ACS is among the largest residential Audio, Home Theater, Lighting Control, Motorized Window Treatment, Control and Home Automation companies in the nation. As an industry founding pioneer with offices in New York, California, and Florida, ACS has designed and installed thousands of custom systems for some of the most discerning clients across the world.

ACS was founded over forty five years ago by Robert Kaufman (CEO) as both a control system manufacturer and custom system provider. This unique history has given ACS a more complete understanding of how to effectively implement a wide range of systems. Along with, Jonathan Flamm (President) and a dedicated management team, supported by fully developed Engineering and Computer Aided Design departments, ACS has attained national recognition and a track record of industry excellence.

*Making Technology Simple Since 1976*



## Our Services

ACS is a factory authorized and trained dealer and installer of the finest Audio, Home Theater, Lighting Control, Motorized Shading, Network, and Home Automation equipment. ACS builds relationships by designing smarter systems that are easier to use, implementing them with the industries best trained and most committed staff, and supporting them with "white glove" after care service to assure value and enjoyment for years to come. ACS also maintains strong relationships with many of the nation's leading designers, architects, and builders, as we have consistently proven our ability to design and install a wide range of systems for different needs and budgets.

Residential | Commercial | Marine | After Care





## *Residential Solutions*

### **Centralized Systems and Fully Automated Homes**

ACS home technology solutions deliver an unparalleled level of simplicity and elegance in streamlining your centralized audio, video, lighting, shading, and environmental control systems into a single interface. ACS' talented system designers take the time to understand your vision and needs, shape technology to respond to your lifestyle, all while seamlessly maintaining your home's architecture and interior design aesthetic. We work with you, your architect, and designer to become your expert technology partner. ACS presents you with individually tailored design plans, executes your project, and guides you through system operation until you are completely satisfied.

#### Services Include:

- Smart Home & Home Automation
- Audio & Video Systems
- Wireless & Wired Home Networks
- Lighting Control Systems
- Motorized Window Treatments
- Media Rooms & Home Theaters
- Audiophile Systems
- HVAC / Energy Management

*With one reliable and user-friendly device, anyone in your family can operate  
and enjoy the entertainment system, lights, thermostats, shades, and more.*









## Partnering Only With the Best

### Ensuring top-performance with industry-leading manufacturers

When it comes to designing custom technology solutions in commercial and residential settings, there are a lot of parts that need to come together to craft the perfect system. No matter how great the design or thorough the installation, the system will only be as good as the sum of its parts. For this reason we only partner with the top manufacturers in the automation, lighting, and entertainment industries for all of our projects. Through the likes of Crestron, Lutron and Savant we can create aesthetic, intuitive and reliable systems for all of our clients.

### ACS' Product Lines:

- Crestron
- Lutron
- Savant
- Sonos
- Kaleidescape
- Steinway Lyngdorf
- Meridian
- Sonance
- Dynaudio
- Trufig
- And many more...

*Listening to music, watching movies, and surfing the web are all faster,  
more dependable, and easier than ever before.*





## *Lighting Control and Design*

### **Transform your home and business with these custom solutions**

Make the most out of your residential and commercial spaces with a lighting control and design solution that reduces costs, enhances your stylistic features and productivity, and even boosts your health. Follow your natural circadian rhythm with a tunable lighting solution that erases the difference between natural and man-made light. Fixtures adjust throughout the day to mimic the color temperature of the sunlight—cooler earlier in the day and warmer as the sun sets.

Expand and regulate the reach of your external light with motorized window shades, enriching your environment with natural light that can enhance concentration, reduce stress, and improve sleep quality. Motorized and automated shades, blinds, drapes, and sheers allow for complete control of natural light to help protect your furniture and art, provide privacy or darkness, or artfully frame your views.

#### Services Include:

- Lighting Control
- Tunable Lighting
- Lighting Fixtures
- Lighting Design
- Motorized Shades
- Elegant Keypads
- Exterior Lighting

*With tunable lighting you can fill your space with natural light to create a healthier, more beautiful and efficient environment.*





## Commercial Solutions

ACS is committed to providing best-in-class products and solutions for professional environments with the most responsive after care and support in the industry. We work with your team to seamlessly integrate your presentation requirements on budget, while maintaining your office's interior design and function. Whether it's a single video conference room, or a complete conference facility, ACS delivers commercial solutions that connect and streamline your work and meetings, allowing for ease and efficiency of business presentations and processes throughout your organization.

## MDU Solutions - Hi-Rise Residential Solutions

ACS works with the nations leading developers to design the residential infrastructure and Amenity Areas for premium luxury properties. Whether it's designing and installing lighting control solutions, motorized window treatments or providing solutions for audio/video or "smart home" technology, ACS is committed to ensuring that new Hi-Rise buildings are technologically ready for new owners. In common Amenity Areas and residential units, we can help create the ultimate luxury lifestyle for owners and tenants.

Services Include:

- System Design and Engineering
- Video Conference Rooms
- Trading Floors
- Sports Bars & Restaurants
- Lobbies & Public Places
- Building Amenities
- Video Walls
- Control Systems
- Flat Panel and Projection Displays
- Motorized Displays and Interfaces
- Audio Conferencing / Voice Lift
- Lighting and Shading Control
- Enterprise Class Networks

*We make systems and technologies operate seamlessly in your unique work environment while meeting your business objectives and budget.*





## Marine Solutions

Whether in port or on the high seas, all vessel amenities are just a touch of your favorite Apple®, Android™, or control system device away. With a finger tap, ACS offers control of audio/video, lights, shades, hot tubs, CCTV cameras, doorbells, motorized awnings, and more. ACS distributes high-definition audio and video to all TVs and screens so you and your guests can enjoy your favorite movies and TV programs anywhere on your luxury craft.

*A fully-integrated ACS system offers everyone on board  
an amazing marine experience.*

### Services Include:

- Marine Grade Audio & Video
- Media Rooms
- Energy Management
- Access Control
- Deck Entertainment
- Networking
- HVAC Control
- And much more...







## Why Choose ACS

### Certifications:

- Crestron Certified Gold Master Programmer
- Crestron Platinum Technology Partner
- Lutron Certified Specialists & Programmers
- Lutron Diamond Dealer
- Savant Certified Programmers
- Cisco Certified Technicians
- Ruckus Certified Technicians
- Polycom Certified Technicians
- Panasonic Certified Phone Technicians
- CEDIA Certified Design Staff & Instructors
- CTS Certified Technology Specialists

### Awards:

- Crestron Integration Award Winner
- Lutron Hall of Fame Winner
- CEDIA Best Home Theater Winner
- CE Pro Top 3 Companies For Ten Years
- Electronic House Best Grand Space Winner

### Industry Association:

- HTA
- CEDIA
- Infocomm
- HTSA







## *The ACS Process Makes the Difference*

### *Phase 1: Concept Design & Development*

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ACS' talented system designers meet with you, your architect, and designer to identify your lifestyle needs, architectural design, and budget parameters, while introducing you to the technologies that will allow us to create your vision. The earlier in your development process that you involve us, the more options and flexibility we will have in creating the best infrastructure for your needs.

Once we've gathered your information, our creative and pre-engineering teams design your system, not only for your enjoyment today, but to assure that your system can incorporate as many new technologies as possible in the future.

Finally, we prepare your custom proposal for review, carefully maintaining your home's architecture and design. This entire service is provided at no charge.

### *Phase 2: Design Execution*

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Once you have committed to a general scope of work, our design team works with yours to precisely locate speakers, TVs, touch panels, and all necessary devices. When complete, ACS' Engineering and CAD departments create wiring diagrams and architectural drawings specifying your design. We meet with your design team, general contractor, and relevant trades to exchange information and documentation to ensure successful execution.

- ACS system designers and project managers attend site meetings throughout your project to maintain continuity and to quickly address any desired modifications.
- ACS technicians test in-wall wiring at key points during the course of your project to ensure that wiring integrity is maintained.
- ACS rack specialists pre-build your system in our production facility prior to installation to reduce site time and impact on other trades.
- ACS' certified programmers pre-load and debug your custom program in our facility to assure efficiency from installation of your system to your use and enjoyment.

During installation of your equipment, ACS project managers and technicians pay careful attention to detail and extra care in protecting your home's new finishes.

### *Phase 3: Enjoying Your New System with Confidence*

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When your project reaches completion and your vision take shape, your ACS designer and project manager will guide you through system operation to ensure your ease of use and comfort.

ACS provides "white glove" service from an elite team of professionals 7 days a week to ensure your continued enjoyment.







## *After Care Services*

### *PREMIUM AFTER CARE*

- 24/7 phone support
- Remote management and pro-active support for all networked devices
- Immediate email alert and remote diagnostics within 4 business hours
- Yearly preventative maintenance visit
- ISP connection monitoring
- ISP speed testing
- Free ISP performance reports up to 4x a year upon request

### *CONCIERGE DIRECT AFTER CARE*

- Includes all Premium After Care services
- Instant Triage Service via phone 24/7 within 15 minutes of initial call
- Direct priority phone number to converge service
- Prioritized scheduling for all service issues and upgrades
- Two yearly preventive maintenance visits
- Cable/ ISP Liaison and appointment coordination





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